

Let's talk about more coverage for your clients, fast



We're now offering qualified applicants the ability to receive instant decisions through increased accelerated underwriting limits up to \$4 million – helping your clients rise to meet life's biggest moments. Below are some key highlights as you talk to clients about what's possible with Banner Life insurance Company, a Legal & General America company.

Banner Life is making it easier for you to help secure more term life insurance through a fast process.

Qualified applications can potentially receive an instant or exam-free decision of up to \$4 million in coverage, without the need for lab work or a medical exam, with Banner Life's accelerated underwriting (AUW).

- This helps you keep pace with growing financial responsibilities.
- Banner Life is one of the few life insurance companies in the nation to offer this level of coverage with an exam-free application experience.

Banner Life's process to obtain instant decisions through AUW is simple and easy.

- AUW is part of Banner Life's digital application experience.
- Most applicants are not asked for new lab work.
- Through AUW, Banner Life can make an instant, exam-free decision up to \$4 million for eligible applicants ages 20-60. Over 40%¹ of people who apply receive an instant decision.
- If not eligible for instant decision, 68% are approved with an exam-free decision.

This streamlined process doesn't just provide broad coverage, it also helps reduce the time it takes to secure a policy.

Of the people who don't qualify for instant decision, nearly 7 in 10³ will have decisions in 10 days or less.

With Banner Life's AUW, you can secure up to \$4 million in coverage quickly and easily, helping you protect your loved ones and plan for the future.

Let's talk about how I can help you get covered today!

Legal & General America life insurance products are underwritten and issued by Banner Life Insurance Company, Urbana, MD and William Penn Life Insurance Company of New York, Valley Stream, NY. Banner products are distributed in 49 states and in DC. William Penn products are available exclusively in New York; Banner Life is not authorized as an insurer and does not do business in New York. The Legal & General America companies are part of the worldwide Legal & General Group. OPTerm policy form # ICC21-DTCV and state variations. In New York, OPTerm policy form # DTCV21-NY. Premiums are guaranteed to stay level for the initial term period and increase annually thereafter. Premiums based on preferred plus non-tobacco, standard plus non-tobacco, standard plus non-tobacco, preferred tobacco and standard tobacco underwriting classes. Banner premiums quoted include \$90 annual policy fee, William Penn premiums include \$80 policy fee. Policy descriptions provided here are not a statement of contract. Please refer to the policy forms for full disclosure of all benefits and limitations. CN01082025-1

¹ Metric reported for full month of December 2024. "Instant decision" is defined as total instant decisions as a percentage of total decisions from all business submitted through Horizon in December 2024.

^{2 &}quot;Exam-free decision" is defined as total exam-free decisions as a percentage of total decisions from all business submitted through December 2024. "Exam-free decision" percentage includes instant decisions.

³ Metrics reported YTD through December 2024. Rate is the percent of applications that reached a decision in 10 days or less upon submittal compared to the total number of decisions.